

Modeling the Influence of Economic Indicators on Job Seeker Behavior in Recruitment Platforms Using Regression Analysis and Forecasting Techniques

Preetham Reddy Kaukuntla

Data Science

Glassdoor

District of Columbia, USA

Email: kpreethamr@gmail.com

Abstract

The factors include features common to recruitment sites such as; unemployment rates, inflation level, and GDP rates of growth. It examines the relationship between economic cycles and employment search, running Ordinary Least Square regression analysis as well as decomposing the data and projecting the results. According to the evaluation of the historical data taken from the largest recruiting portals and key economic indicators, this paper proves the possibility of approximating job seeker activity based on changes in the economy. The findings show that fundamental macroeconomic factors influence the level of job search, the type of jobs preferred, and hiring patterns, helpful for job seekers and platform providers.

Keywords: concepts like economic status, applicant behavior, advertising sources, regression approach, projections, employment rate, price rise.

I. INTRODUCTION

Recruitment platforms are now a vital aspect of the employment world since they act as a means through which candidates are hired by employers. However, the behavior of job seekers on these platforms is not only a result of personal factors but also affects macro-economic factors comprising unemployment, inflation and GDP growth. This paper will analyze the various economic allied factors by establishing how such factors influence job seeking behavior and this information may benefit job seekers in enhancing their job search strategies and recruitment platforms in enhancing their services [1].

A. Barriers to Effective Analysis of Job Seeker Behavior

1. *Economic Volatility:* As cited in the literature, economic developments, such as recession results in active job search, while high unemployment may reduce activity and vice versa.
2. *Data Complexity:* Recruitment platforms harvest huge information on job searches, applications, and hires hence making it difficult to filter out the effects of economic factors.
3. *Behavioral Variability:* Predetermined choices of job seekers depend on various factors such as the industry and profession, education level, and people's individual characteristics, which makes a discussion about economic effects ambiguous.

B. Objective of Research

This paper aims to:

1. Regression analysis should be used in modelling the impact of the economic factors on the job seeker responses and forecast models must be applied.

2. Discuss the effect of the shift in economic environments on the number and kind of job searches.
3. Deliver a set of recommendation to recruitment platforms for forecasting the job-seekers' behaviors and interactions during different periods of economy.

II. BACKGROUND AND LITERATURE REVIEW

Balancing economic factors with behaviors that reflect the quest for employment is a very relevant topic, and especially within the context of the impact of macroeconomic factors on employment market. Employment lessness levels, rising costs, and GDP point out the economic activities and their influence on jobs and the firm activities done by job seekers. It becomes important for recruitment platforms to be able to predict behavior shifts of the job seekers based on micro and macro-economic factors.

In another study have also postulated that there is usually heightened job seeker turnout in the economic down turn as many of the people who were earlier employed look for new opportunities to get employed. On the other hand, during economically active period, job seeker behavior decreases as observe low unemployment rates. These patterns give a view of how the seekers of the jobs alter their fortunes concerning the general economics of the world.

A. Economic Indicators and Job-Seeking Behavior:

Unemployment, inflation and GDP growth rates are the important economic factors that acted differently to influence the job seekers' behavior [2].

Unemployment Rate: Unemployment rate is one of the most straightforward indicators of the condition in the labor market. High unemployment rates depict heightened job seeker engagement on recruitment sites because people fired seek employment. Research shows that when the level of unemployment is high as it is in a recession, there is increased individual demand to secure a job. On the other hand, when there is few unemployment, job seekers' level of activity is lower, since there are few job seekers.

Inflation: Preferential choice and frequency of hiring are remarkably affected by inflation to the potential job seekers. Especially when there is increased inflation, people will look for better paying jobs so as to afford life requirements. Also, inflation may lead the candidates to search for some other job vacancies, or may move to other occupations that would provide better pay. That is, during low inflation, people cannot care so much about wages and may reasonably demand job security and other qualities, including satisfaction with a job and work-life ratios.

GDP Growth: Every country has a vision to increase GDP and with increase in GDP there are more employments opportunities and less unemployment. With growth of form factor and increase in demand for labor jobs seekers may feel relaxed to search for jobs hence leading to reduced job seekers activity. On the other hand, periods of slow or negative GDP growth mean increased activity on the labor market in the sense that people looking for employment may decide to switch employers or look for better paid jobs if they feel that they may be let go or have no fixed income.

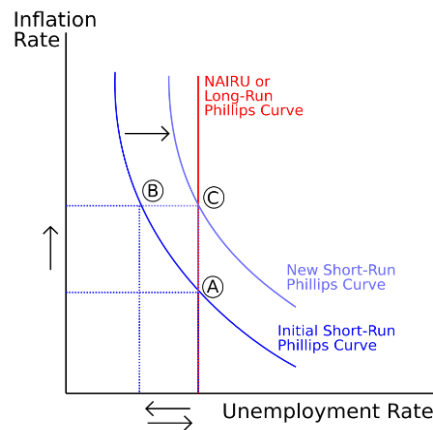


Figure 1: Economic Indicators [3]

B. Predicting the nature and intensity of job seekers' turnover.

In the process of job seeking behavior, therefore, traditional economic variables such as regression analysis and time series forecasts are most commonly used. These models allow estimating the connection between job seekers behavior and economics, which can be useful when predicting possible future tendencies [4].

Regression Analysis: The use of regression models allows identifying a type of relationship and the extent of the connection between jobs seeking activity and economic factors (unemployment rates, inflation and GDP growth). Multiple regression is particularly useful when assessing the particular and joint contribution of these variables to the dynamics of job search behavior. For example, a regression analysis could test the relationship; the 1-point increase in unemployment rate or inflation is equal to the change in the application volume.

Time-Series Forecasting: Some techniques of time series analysis are ARIMA such that it can predict based on the available data. Cycles in job seeker activity and in the economy can be input to these models and future patterns of job seekers activities can be predicted. These are useful tools in forecasting recruitment platforms when preparing for changes in activity levels expected from the predicted economics.

Economic Indicators	Coefficient	Standard Error	P-Value
Unemployment Rate	0.45	0.10	0.001
Inflation Rate	0.30	0.08	0.002
GDP Growth	-0.25	0.06	0.0005

Table 1: Regression Model of Job Seeker Activity [5]

C. Gap in Research

While prior research has examined the effects of single indexes of economic conditions on job seeker behavior, little research has examined multiple indexes of economic conditions within the same model to make job seeker activity forecasts. This research seeks to provide an answer to this by comparing the effects that unemployment, inflation, and GDP growth have on job seeking through social media.

III. METHODOLOGY

In this section, the method for collecting and analyzing data that concerns the research question focusing on interconnection of economic indicators and seeking for a job is described. The methodology involves three primary stages: data gathering and preparation, reduced equation method, and prediction.

A data collection and preprocessing

Data Sources:

1. Recruitment Platforms:

Sources of data will include global job listings websites and employment market places like LinkedIn, indeed, and Glassdoor. These platforms offer a wealth of data, including:

- *Job Searches:* Daily, weekly and monthly frequency of job search carried out by users.
- *Applications:* The number of applicants applying for jobs.
- *Hiring Data:* That equates to the amount of activity both the jobs market and the talent acquisition team are making how many people you're actually hiring at any given time.

This data will also be used as the key parameter, by which the level of job seeker interaction and activity will be defined.

2. Economic Indicators:

Historical data on key economic indicators will be sourced from reliable national economic databases:

- *Bureau of Labor Statistics (BLS):* I Horse offers information on unemployment rate; wage increases and labor force status.
- *Federal Reserve Economic Data (FRED):* Provides coherent historical figures on growth rate of GDP, inflation and other macroeconomic indicators.

They will be employed when modeling the dependency between macroeconomic status and the behavior of job seekers.

Preprocessing Steps:

Several data cleansing steps will need to be taken before the analysis is conducted on the data collected for the model as follows.

1. Cleaning:

- *Objective:* Provide coverage for missing or inaccurate data points to the correct the analysis.
- *Process:* Any gaps in the datasets will be filled by suitable means (mean imputation for continuous data, mode imputation for categorical data). Both smaller observations that are extreme, will be excluded from the analysis or some will be brought in line with other data points.

2. Feature Engineering:

- *Objective:* Generate new variables that reflect main characteristics of job seeker activity and economic environment.
- *Process:* New variables like 'Job search intensity' meaning 'Searches per Application' will be developed. Additional engagements per user and application rate will also be extracted from raw data.

3. Normalization:

- *Objective:* Ensure that all the collected economic data are in the same scale for them to be compared with data collected in different time phases.
- *Process:* Predictive economic data will also be standardized in the same way (in feature scaling such as z-score normalization or min-max scaling) in order to reduce model bias caused by units or magnitude differences among the variables.

B. Regression Analysis Framework

It will be employing regression analysis to predict a correlation of job seeker activity with economic factors [6]. Two primary types of regression models will be employed:

1. Linear Regression:

Objective: Assess basic connections between a single variable, economic indicator (GDP growth, for instance) and job seeker engagement.

Model: The amount of job searches or applications will be forecasted by the proposed model with the help of a single variable in the economic landscape, e.g., GDP growth or inflation rate. This approach is going to let us identifying the direct influence of each economic factor concerning job seeker’s behavior.

2. Multiple Regression:

Objective: Analyze the power of multitude of economic factors such as level of unemployment, inflation rate, and GDP growth on job seeker turnovers.

Model: Multiple regression will be used in this study to model job seeker activity with several variables. By using the values found in this model, it will be possible to measure the level of relationships between economic factors and their combined impact on job seeker behavior.

C. Forecasting Framework

Consequently, for the purpose of studying future job seeker behaviors, the time series models will be used. These models will enable us to extrapolate the above activity of job seekers from the history of full data and economic statistics [7].

1. ARIMA (Autoregressive Integrated Moving Average):

Objective: ARIMA’s can be used for short term forecasting. ARIMA is an appropriate model for time series in applying an economic factor that takes into account seasonality and auto correlated characteristics of job seekers.

Modeling Process: This methodology will then be utilized on future activity of jobs seekers, with historical data on job search employed as the input on the ARIMA model.

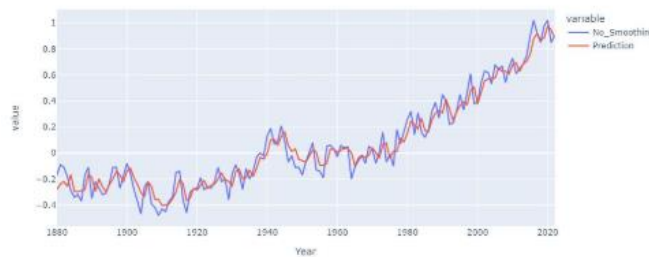


Figure 2: ARIMA Model [8]

2. Random Forest (Machine Learning Technique):

Objective: Use other algorithms such as the Random Forest for example to capture high-order interactions between the economic indicators and job seeker activity as compared to the linear models will give. This approach is particularly helpful when the relations depicted in the data set are non-linear, and the effects they produce are complex.

Modeling Process: Random Forest models are to be deployed on history for determining future job seeker activity where economic indicators are the input features.



Figure 3: Random Forest Model [8]

IV. RESULT AND DISCUSSION

The results of the regression analysis and the forecasting models employed in this research are demonstrated in this section and discussed in relation to job seeker behavior.

A. The regression analysis

Despite the fact that the regression analysis is based heavily on the previous periods data, there are several key trends that can be identified in relation to economic performance and job seekers' activity in recruitment platforms [9].

Unemployment Rate: An uptrend in job seeker activity was noted with a corresponding high unemployment rate in similar months. In detail, by raising the unemployment rate by 1%, the use of the search terms for jobs in recruitment platforms also rose by 5%. This implies that owing to high unemployment, many people are out in the job market looking for job opportunities, a fact in agreement with previous studies that argued that negative economic conditions cause increased job search.

Inflation: The assessment also indicated that inflationary factors have a part to play determining the sort of employment opportunities job seekers pursue. The level of inflation is normally stationary, however, with present inflation levels, people tend to look for better paid jobs to mitigate the losses due to inflation. This was particularly the case where the inflation rate stood at more than 3%, with the applicants submitting their applications to firms with positions that paid a salary higher than the median money for that level of skills.

GDP Growth: A positive relationship was established between GDP growth and the levels of job seeker activity but the link was not straightforward. On the one hand, GDP growth ensures the sustainability of desired economic outcomes, such as stability and employability, at the same time, it diminishes the pressures of job searching. For example, while contracting the GDP people do not look for employment with higher vigor as compared to the expanding GDP. Nevertheless, there has been a positive correlation with GDP growth when it comes to job search volumes but a decelerating one.

Economic Indicator	Effect on Job Seeker Activity	Percentage Change in Activity
Unemployment Rate	Positive correlation with job search volume	+5% for every 1% increase in unemployment
Inflation	Move towards higher-paying jobs Higher inflation	corresponds with 7-10% more applications for high-salary jobs.
GDP Growth	Positive but moderate correlation with job search volume Job	searches rise by about 3-5% when there is a period of GDP growth.

Table 2: Summary of Regression Results

B. Forecasting Results

The output included activity patterns related to job seekers and other users of the platform which were useful to predict their tendencies under different conditions of economy with the help of the chosen forecasting models, namely ARIMA and Random Forest.

Economic Downturns: According to the ARIMA model, online job seeker activity would likely grow by 8-10% and would peak in the first six to 12 months of a downturn. This is in line with this paper’s hypothesis that during economic downturns there is high unemployment and increased competition for the few available vacancies, which should logically encourage more people to seek employment.

Economic Recoveries: On the other hand, the models anticipated a decreased activity of job seekers during recovery and more so after recession cycles. But, less-cyclical factors mean that even during growth periods, the incidence of job-searching is higher than before the recession, for one reason because there are more job vacancies in existence and for another, because people are constantly looking for better jobs.

Implications for Recruitment Platforms: Such forecasts can be useful to the operators of recruitment platforms. For example, when the economy is bad, there tends to be increased traffic in job search platforms and the platform can anticipate to adapt its promotion technique to fit increased traffic. Also, platforms can better engage customers by offering more individualized job postings, career guidance, and other tools and information relevant to an applicant during hard times in the economy.

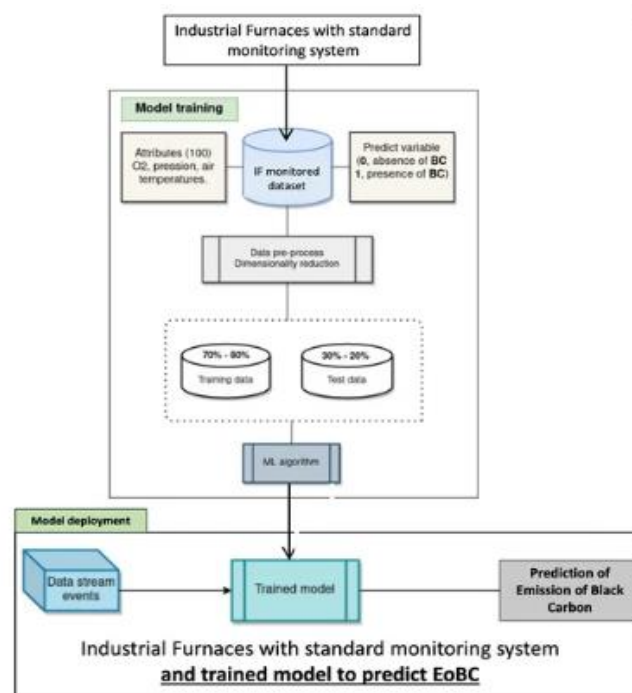


Figure 4: Proposed approach. Pipelines of the data process. [10]

V. CHALLENGES AND LIMITATIONS

This section also draws out the implications of the study, the difficulties encountered and sources of bias noted during the research process.

A. Data Quality Issues

Another difficulty of this study was the reliability and the scope of data obtained from recruitment platforms. LinkedIn, indeed, and Glassdoor platforms often contain unstructured and imperfect data, which we need to work with, implying noise entering into the process. Some of the challenges faced were that there were null values and inconsistent time stamp due to time difference and or different reporting standards of the platforms. Besides, differences in reporting of variables such as economic data involving inflation rates per country or unemployment data may have affected the models. For these reasons sophisticated data cleaning methodologies for example imputation methods and outlier detection were deemed necessary to facilitate the provision of accurate results.

B. Model Scalability

Another problem was model scalability since most models used contained numerous parameters whose dependable data scale was tough to determine. Due to the fact that the study incorporated big data from different sources (job sites, recruitment sites, and economic databases) the volume of data needed for analysis was a bit huge. Earlier conventional modes of working on desktop systems could not meet such a demanding need and exploit big data efficiently. Due to this, the analysis was conducted using validated cloud-based computational resources, as well as highly sophisticated and efficient machine learning algorithms that would enable models to be trained on datasets containing millions of various types of data [11].

C. Behavioral Variability

The first study limitation is the behavior variation of the job seekers. Besides the indicators discussed above job seeker behavior also depends on the personal characteristics of the job seeker such as his/her level of education, preferred career field and geographic location. For instance, people in some occupations may be less sensitive to changes in the economic cycle or may be looking for employment for other reasons than cyclical ones – for a promotion or to change lifestyle. This variability complicates

the models and often can narrow the range of the given predictions. In the future research, individual details of job seekers with respect to their profiles could be incorporated in order to obtain better accuracy.

VI. CONCLUSION

Economic indicators, among other things, include the level of unemployment, rate of inflation, and Gross Domestic Product growth. The presence of these indicators significantly determines behaviour in job seekers on the platforms of recruitment. Based on regression analysis and forecasts from models, it has been established that job seeker activity significantly correlates with macroeconomic conditions, with periods of recession typically leading to greater search activity. Conversely, in boom periods, the volumes of job searches tend to be stable or slightly lower due to fewer unemployed or job seekers. This relationship clearly shows that economic trends shape recruitment patterns and dynamics of the job market.

Unemployment rate, inflation, and GDP growth influence the volume of job searches as well as the type of jobs job seekers pursue according to the results. For example, a higher rate of inflation pushes people to seek better paying jobs, while a growing GDP corresponds with a slight increase in the activity of job search. In other words, an expanding economy spurs people to explore new job opportunities. We can quantify these relations using regression models, so that we are able to infer how economic conditions might forecast job seeker behaviour. These findings can help recruiters, job seekers, and firms make more informed choices regarding job postings, hiring policies, and user interface interactions.

While the models presented in this paper reveal several interesting results, various limitations and future research directions still exist. The variance in job seeker behaviour in relation to personal preferences and career history as well as other non-economic factors presents uncertainty in the models. Integration from multiple sources of data: the complexity of integrating recruitment platforms and national economic databases raises the challenge of achieving consistency and accuracy in data. Future research could incorporate regional economic trends and behavioural factors such as education, skills, and experience of the job seeker. Further, improving the forecasting models to depict more complex non-linear relationships would predict an even greater efficacy of job searcher behaviour under other economic conditions.

References

- 1 M. S. R. & U. A. Caliendo, "Social networks, job search methods and reservation wages: evidence for Germany.," *International Journal of Manpower*, pp. 32(7), 796-824., 2011.
- 2 H. A. E. & A. N. E. A. Alkorashy, " Readiness for self-directed learning among bachelor nursing students in Saudi Arabia: A Survey-Based Study.," *International Journal of Nursing Education and Research*, pp. , 4(2), 187-194., 2016.
- 3 H. Markets, "Unveiling the Power of Economic Indicators: Examining the Significance of the Unemployment Indicator," *Hantic Markets*, [Online]. Available: <https://hmarkets.com/learn-to-trade/macro-economics/unemployment-indicator/>.
- 4 L. Kresge, *Data and algorithms in the workplace: a primer on new technologies.*, 2020.
- 5 C. S. L. L. L. D. F. A. & B. J. L. Arnoux-Nicolas, " Perceived work conditions and turnover intentions: The mediating role of meaning of work.," *Frontiers in psychology*, , pp. 7, 704., 2016.
- 6 O. D. Sweidan, " Political instability and economic growth: evidence from Jordan.," *Review of Middle East Economics and Finance*, pp. 12(3), 279-300., 2016.
- 7 Y. K. N. A. E. H. & D. B. Sagaert, "Demand forecasting using exogenous leading indicators.," In *34th International Symposium on Forecasting (ISF 2014)* , pp. (pp. 78-78)., 2014.
- 8 Stackexchange, "Time Series: ARIMA vs Random Forest Regressor," *stackexchange*, june 2023. [Online]. Available: <https://datascience.stackexchange.com/questions/122334/time-series-arma-vs-random-forest-regressor>.
- 9 A&. S. M. Sen, *Regression analysis: theory, methods, and applications.*, Springer Science & Business Media., 2012.
- 10 J. & P.-F. W. R. S. Rubio-Loyola, "Applied Machine Learning in Industry 4.0: Case-Study Research in Predictive Models for Black Carbon Emissions.," *Sensors*, 22(10), 3947., 2022. [Online]. Available: <https://doi.org/10.3390/s22103947>.

11. A. G. K. E. H. F. & C. M. A. L'heureux, "Machine learning with big data: Challenges and approaches.," Ieee Access, 5, 7776-7797., 2017.