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# **Economic Growth Unleashed: The Role of Digitalization in India's Ascent To \$5 Trillion**

# Ms. Shalini Porwal<sup>1</sup>, Dr. Najmi Shabbir<sup>2</sup>

<sup>1</sup>Research Scholar, Department of Commerce, Chhatrapati Shahu Ji Maharaj University, Kanpur <sup>2</sup>Assistant Professor, Department of Commerce, Chhatrapati Shahu Ji Maharaj University, Kanpur

#### Abstract:

In the annals of India's recent history, the inexorable march of digitalization stands out as a formidable force propelling the nation's advancement. Over the past decade, it has emerged as a pivotal driver, fundamentally reshaping the landscape of the Indian economy. Serving as a linchpin in business operations, digitalization has orchestrated a paradigm shift in various sectors, including healthcare, education, finance, retail, transport, and agriculture. The infusion of cutting-edge technologies such as cloud computing, artificial intelligence, machine learning, and the Internet of Things has not only revolutionized service delivery but has also ushered in a cost-effective era of conducting business.

This research paper explores into the intricate role played by digitalization in steering India towards the coveted \$5 Trillion Economy echelon. Offering a comprehensive overview of the digitalization concept and its profound impact on the Indian economy, the paper scrutinizes the adoption of digital technologies and their influence on economic development, guided by government policies, support, and initiatives. The transformative power of digitalization manifests in improved citizen access to services and heightened operational efficiency.

However, amidst the success narrative, the paper addresses the formidable challenges that India's Digital Economy confronts. Issues such as infrastructure and connectivity constraints, a dearth of requisite skills and training, and concerns over data security and privacy punctuate the transformative journey.

Keywords: Digitalization, Digital Technology, Digital Economy, Technological Transformation.

#### 1. INTRODUCTION:

The transformative impact of digitalization on India's economic trajectory is unmistakable, contributing significantly to growth and development. Its role in enhancing service accessibility, improving operational efficiency, reducing costs, and fostering novel business opportunities is pivotal. Gartner Glossary defines digitalization as the strategic use of digital technologies to reshape business models, creating fresh avenues for revenue generation and value creation in the process of transitioning to a digital business" (Gartner Glossary, n.d.). Digitalization has boosted India into a global manufacturing hub, leveraging technologies like the Internet of Things (IoT), artificial intelligence and automation. Simultaneously, it has positioned the nation as a frontrunner in digital services, supported by robust digital infrastructure and a thriving e-commerce platform. The ripple effect extends to public services, with digitalization revolutionizing healthcare, financial services, and education, translating into enhanced service access and cost reduction for citizens. Beyond the economic landscape, digitalization has fueled India's emergence as a nexus for innovation and entrepreneurship, marked by the proliferation of startups and businesses. These dynamics



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collectively steer India's economic growth and development towards unprecedented heights. Integral to this evolution are government initiatives such as Digital India and Startup India, which have played a pivotal role in nurturing the digital economy. As internet penetration deepens and new technologies find widespread adoption, India stands on the cusp of asserting its prominence in the global digital arena. The confluence of these factors positions the country as a major player, ready to leave an indelible mark on the evolving digital landscape.

#### 1.1 Overview of India's \$5 Trillion Economy Goal

As the fifth-largest global economy, India stands out as one of the most rapidly expanding economic powerhouses. Projections for India's medium-term growth remain optimistic and promising, providing a solid foundation for the country's ascent. The prospect of achieving a \$5 trillion economy by 2025 is grounded in India's inherent strengths. The strategic goal includes generating \$1 trillion from agriculture and related sectors, another \$1 trillion from manufacturing, and a substantial \$3 trillion from the services sector, aligning with the current economic structure and evolving dynamics (Industry, 2018).

According to Chief Economic Advisor (CEA) V Anantha Nageswaran, India has the potential to sustain a growth rate ranging from 6.5% to 7%, positioning itself to reach a \$5 trillion economy by the fiscal year 2025–26. Furthermore, with considerations for exchange rate fluctuations, the projection extends to a \$7 trillion economy by 2030. Anticipating a robust trajectory, it is forecasted that by March 2023, the Indian GDP would hit the milestone of \$3.5 trillion (Times, 2023). This highlights India's strategic positioning and its trajectory toward becoming a major economic force on the global stage.

#### 2 LITERATURE REVIEW

Several digital payment services introduced in India have played a pivotal role in bolstering the country's economy. Government-driven initiatives, such as the integration of Aadhar Cards with banks, the introduction of the BHIM App, and the implementation of UPI services, alongside the innovative concept of cash withdrawal through Aadhar, have collectively simplified the lives of every Indian citizen (Fernandes, 2018).

Nations such as Germany and the United States, positioned in the advanced or mature stage of digitization, have made notable strides in enhancing ICT usability and nurturing a skilled workforce to leverage technological advancements. PWC's research, encompassing 150 countries at diverse developmental stages and categorizing economies based on their digitization levels, underscores the correlation between digitization scores and tangible impacts. India, by embracing the best practices, leveraging established technologies, and tapping into mature marketplaces, has the opportunity to draw valuable lessons from the successes of affluent nations (Raj & Aithal, 2018).

The challenges of fuzzy boundaries, data quality issues, pricing concerns, and the opaque nature of many digital activities pose impediments to accurately gauging the digital economy. Our estimation suggests that the digital economy, as defined earlier, contributes approximately 5% to global GDP and encompasses 3% of the worldwide workforce, though with noteworthy exceptions. Behind overarching statistics lies a stark reality of inequality, where the historically dominant digital economy in the global North contrasts with the present scenario of the global South experiencing the most robust growth rates. Removing existing obstacles could unlock significantly higher development rates in the developing world. To fully realize the substantial impact of the digital economy on development, it is imperative to delve into opportunities, barriers, and effective solutions separately (Bukht & Heeks, 2017).



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The positive effects of digitalization on economic development materialize fully when there is seamless integration between technology and other facets of growth. Achieving substantial economic progress through digitalization becomes a formidable challenge if advanced technologies are solely applied to automate tasks without concurrent support for broader developmental aspects. Additionally, an adverse business environment, frequently hindering the swift adoption of digital technology, stands as another potential obstacle in this pursuit (Aleksandrova, Truntsevsky, & Polutova, 2022).

In the contemporary landscape, the indispensability of digital technology is paramount, woven intricately into the fabric of daily life activities. The progression of technology has reached a point where reverting to a previous state through reverse engineering is an implausible feat. This evolution of digital technology extends its advantages to a broad spectrum, encompassing educational institutions ranging from schools to colleges and beyond. Beyond institutional reliance, individuals themselves have become inseparable from digital technology, underscoring a reality where survival without these gadgets is inconceivable in the present day (sheela & SPS. ArulDoss, 2022).

#### **3 RESEARCH METHODOLOGY**

The essence of this study lies in its descriptive nature, drawing information from a diverse array of sources such as publications, journals, articles, and websites. Primarily rooted in secondary data, the research forms its basis by synthesizing existing knowledge and insights from these varied repositories.

#### **4 OBJECTIVES OF THE PRESENT STUDY**

- 1. To study the advantages and challenges of Digitalization in India.
- 2. To study the initiatives taken by government to promote digitalization in India.
- 3. To study the role of Digitalization in driving India towards \$5 Trillion Economy.

#### 4.1 ADVANTAGES OF DIGITALIZATION IN INDIA

India, in its pursuit of sustainable development objectives, has erected a digital public infrastructure (DPI) of unparalleled quality. This strategic investment has proven to be a national asset, particularly demonstrating its efficacy during the challenges posed by the epidemic. Functioning as a catalyst for innovation and competition, India Stack, a pivotal component of this infrastructure, has not only facilitated market expansion but also played a crucial role in addressing gaps in financial inclusion. The broader impact encompasses augmented government revenue collection, improved public spending, and sets a precedent for nations embarking on their digital transformations. The government's role in establishing supportive institutions, acting as India Stack's anchor client, has been instrumental in sustaining its operations (Alonso, et al., 2023)

The widespread adoption of this digital public infrastructure endows India with a distinctive competitive edge. Beyond merely reducing the cost of conducting business, it formalizes the economy, fosters financial inclusion, and opens avenues for new business ventures (EY). Harnessing digital technology, India has experienced heightened efficiency and productivity, widened access to services, trimmed operating costs, and expanded its market reach, showcasing the multifaceted advantages of its digital transformation journey.





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#### 4.2 CHALLENGES OF DIGITALIZATION IN INDIA

Numerous hurdles impede the seamless execution of digitalization, encompassing challenges in taxation, inadequate infrastructure, sluggish internet connectivity, interdepartmental coordination gaps, and a prevalent issue of digital illiteracy. India grapples with cybersecurity concerns, with reported weekly cyber-attacks surging by 18% in the first quarter of this year, marking a 7% year-over-year increase (TOI, India records 18% increase in weekly cyberattacks in Q1 2023: Report, 2023). While the positive impacts of digitalization are substantial, optimal results hinge on factors like robust internet connectivity, sound digital infrastructure, and widespread digital literacy. The dynamic nature of technology necessitates continuous human resource updates to bridge skill gaps, a critical concern contributing to unemployment in India. The government's initiatives, exemplified by the PMKVY program initiated in 2015, strive to address this by providing training to equip Indian citizens with marketable skills.

Data privacy concerns loom large in the digitalization landscape, prompting the Indian government's ongoing efforts since 2006 to enact a comprehensive data privacy law, gaining momentum in recent times. Despite these endeavors, a significant portion of Indian consumers remains unaware of the crucial importance of safeguarding privacy or the potential adverse impacts of unrestricted personal data processing. The surge in digitization, coupled with the adoption of emerging technologies like data analytics and artificial intelligence, drives legislative actions by the government and prompts businesses to prioritize data protection. An essential consideration emerges: does the use of collected data align with its original intent, and is it undertaken responsibly? Consumers, before divulging personal information, are encouraged to ponder and address these questions (TOI, Data privacy in India: Current outlook and the future, 2023).

#### CHALLENGES CONCERNED WITH DIGITALIZATION



Figure 1

#### 4.3 GOVERNMENT INITIATIVES TO PROMOTE DIGITALIZATION IN INDIA

In India, the government has spearheaded diverse initiatives to propel the momentum of digitalization. These initiatives encompass a broad spectrum, including Aadhar, Common Service Centers, Diglockers, Unified Mobile Application for New Age Governance (UMANG), e Sign, My Gov, Meri Pehchan, Digital Village, National Rollout of e District MMP, Open

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Figure 2 \*Data till 31 December 2022

**Source: Graph created by Author as per available data** (IT, Digital Transactions in India, 2023) Government Data Platform, e Hospital/Online Registration System (ORS), CO-WIN, Jeevan Pramaan, NCOG-GIS Application, National Knowledge Network, Pradhan Mantri Gramin Digital Saksharta Abhiyaan (PMGDISHA), Unified Payment Interface, Future Skill Prime, Cyber Security, Electronic Manufacturing, among others. A press release from the Ministry of Electronics and IT on February 8, 2023, highlighted the trajectory of digital transactions in India, 2023). The increasing adoption of digital payment methods by the Indian population can be attributed to the government's initiatives, such as the promotion of the Unified Payment Interface (UPI) and the implementation of robust cybersecurity measures to ensure secure transactions.

The National Electronic Toll Collection (NETC) stands as a pivotal digital initiative employing Radio Frequency Identification technology. This system empowers users to seamlessly pay tolls at NETC-enabled highway toll plazas, eliminating the need for stopping. Addressing digital literacy in rural India, the government has sanctioned the "Pradhan Mantri Gramin Digital Saksharta Abhiyan (PMGDISHA)" program, extending its benefits to six crore rural families, with one individual per household. From the 6.63 crore applicants registered, 5.69 crore have undergone training, and 4.22 crore have received certification. Common Service Centers (CSCs) play a crucial role by offering over 400 digital services, with 5.21 lakh CSCs currently operational nationwide, serving both urban and rural areas. Of these, 4.14 lakh are strategically positioned at the Gram Panchayat level. In the state of Rajasthan alone, there are 23,035 operational CSCs, with 18,823 functioning at the Gram Panchayat level, showcasing the widespread impact and reach of digital initiatives (IT, Achievements Made under Digital India Programme, 2022).

# 4.4 ROLE OF DIGITALIZATION IN DRIVING INDIA TOWARDS \$5 TRILLION ECONOMY

Prime Minister Narendra Modi has set a key goal of elevating India's GDP to \$5 trillion. Currently, India stands as a global leader in digital identity with the Aadhar system, showcasing its provess in technology-



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driven endeavors like the CoWIN platform for the massive vaccination campaign and the Aarogya Setu app for COVID management. The nation also boasts global prominence in digital payments, direct subsidy transfers, and fintech applications, exemplifying India's technological prowess not only in traditional areas like research and development but also in enhancing and enriching the lives of its citizens.

Marking a significant milestone in data infrastructure, Microsoft introduced Azure Availability Zones in December 2021 at the Central India datacenter location. This move, incorporating disaster recovery features and seismic zone coverage, establishes India's largest network of data centers (IT, Narendra Modi Government is making India's startup and digital economy grow faster than ever before: Minister of State Rajeev Chandrasekhar, 2022).

Upon assuming office in 2014, the National Democratic Alliance, led by Modi, inherited a \$1.85 trillion economy. Fast forward to 2022, and India boasts a \$3.25 trillion economy. The country's embrace of over a billion bank accounts, mobile phone subscriptions, and digital identities through Aadhaar has forged a novel digital economy paradigm—one centered on facilitating paperless and currency-free transactions.

The government's focus on fostering commerce and streamlining business operations has catalyzed the emergence of modern FinTech companies and startups. Recently introduced, the Account Aggregator (AA) network seeks to dismantle barriers to microcredit access for individuals and micro, small, and medium-sized enterprises (MSMEs). The implementation of GST has not only reduced travel time and financial expenses but has also significantly bolstered monthly receipts, approaching 1.4 lakh crore, providing essential funds for developmental expenditures and contributing to the formalization of the economy. States in India are witnessing a substantial surge in sales tax collection, showcasing the tangible benefits of these initiatives (Times H., 2023)

#### 5 FINDINGS AND CONCLUSION

Digitalization has profoundly reshaped the Indian economy since the initiation of the Digital India Program in 2015. A key governmental objective has been to digitally connect every citizen, exemplified by Aadhar-enabled schemes facilitating Direct Benefit Transfer. The integration of digital technologies across diverse sectors has bolstered India's manufacturing capabilities, especially with the implementation of the Fourth Industrial Revolution in the production processes, leveraging AI-based technologies.

Projections from the International Monetary Fund (IMF) foresee India reaching a \$5 trillion economy by 2026-2027, with the imminent launch of 5G services poised to play a pivotal role. Anticipated benefits include enhanced connectivity and a superior user experience, supporting sectors across the board in operating with greater speed and efficiency. Sectors ranging from manufacturing and agriculture to healthcare, transportation, and education are actively adopting digital technologies, propelling India toward its targeted economic milestone. A report by EY estimates that India could evolve into a \$26 trillion economy by 2046-2047, underlining the nation's potential as one of the fastest-growing vast economies (EY).

Citizens' proactive involvement in upskilling, reskilling, and embracing digital literacy becomes imperative to expedite the realization of these ambitious goals. Government initiatives, launched periodically, align with these objectives. The dynamic startup ecosystem, actively embracing digitalization, contributes significantly to the GDP. Automation adoption emerges as a driving force, elevating production standards, ensuring quality improvements, and enhancing overall operational efficiency. The evolving landscape witnesses the emergence of innovative concepts and business models,



marked by reduced service costs—a testament to the transformative impact of digitalization on India's economic trajectory.

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