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# Role of Fintech in Promoting Financial Inclusion in India

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# ABSTRACT

Financial inclusion is not merely access to bank accounts. It means ensuring individuals have affordable and valuable financial services, including payments, transactions, and wealth management. Financial inclusion helps in more savings, greater access to credit, reduced income inequality, and easier access to insurance. Financial inclusion in India has made significant strides in recent years. Approximately 80% of Indians now have bank accounts. However, challenges persist, with 76% of the adult population still needing to be financially literate. FinTech companies play a crucial role in ensuring the availability of financial services to the underbanked. India ranks second globally in FinTech adoption, with over 1,300 FinTech startups and investments totalling USD 5.72 billion from 2014–2018. Financial inclusion is a pivotal aspect of sustainable development globally, aiming to provide accessible and low-cost financial services to underserved populations. In India, despite notable progress, a significant portion of the population still lacks access to financial services. This abstract explores the fundamental role of Financial Technology (FinTech) in advancing financial inclusion within the Indian context.

KEYWORDS: Fintech, Financial Inclusion, Inclusive Growth, Rbi Npci, Jam Trinity

# INTRODUCTION

Financial inclusion entails the provision of banking and financial services to individuals, encompassing all members of society, irrespective of their income or savings levels. Its primary focus is on extending financial solutions to those who are economically disadvantaged. This concept encompasses delivering savings and loan services to underserved populations in a manner that is both affordable and accessible. Its overarching objective is to empower the poor and marginalized by facilitating optimal management of their finances and promoting financial literacy. With the advent of financial technology and digital transactions, many startups are streamlining the process of achieving financial inclusion. Financial inclusion is the process of ensuring access to financial products and services needed by vulnerable groups at an affordable cost transparently by institutional players.

The RBI first introduced the concept of financial inclusion in India in 2005. The Main financial inclusion objectives are to provide

A fundamental, no-frills banking account designed for conducting basic payment transactions.

- Savings options encompassing investment and retirement plans.
- Straightforward credit facilities and overdrafts linked to basic banking accounts
- Facilities for remittance or money transfers.
- Microinsurance covers and non-micro insurance covers non-life risks.



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• Micro-pension schemes.

#### Financial inclusivity initiatives in India.

PMJDY: Approximately 192.1 million accounts have been opened under the Pradhan Mantri Jan Dhan Yojana (PMJDY). These zero-balance bank accounts are complemented by 165.1 million debit cards, life insurance coverage of Rs 30,000 and accidental insurance coverage of Rs 1 lakh. Apart from PMJDY, numerous other financial inclusion programs exist in India, including the Jeevan Suraksha Bandhan Yojana, Pradhan Mantri Vaya Vandana Yojana, Pradhan Mantri Mudra Yojana, Stand Up India scheme, Venture Capital Fund for Scheduled Castes as part of social- 3 sector initiatives, Pradhan Mantri Suraksha Bima Yojana (PMSBY), Atal Pension Yojana (APY), Varishtha 1 Pension Bima Yojana (VPBY), and Sukanya Samriddhi Yojana. Financial inclusion enhances access to economic resources and induces a culture of savings in marginalized communities. It represents a significant stride towards inclusive economic development, contributing to the overall progress of disadvantaged populations. In India, the effective implementation of financial inclusion initiatives is essential for uplifting the socioeconomically vulnerable segments by offering tailored financial products and services.

#### Statement of the problem

India is a cash-driven economy where the majority of large and small transactions are done in cash. The change from cash to cashless, specifically by the unorganized sector, is arduous, as they still feel comfortable with the operation of cash, but there are some serious concerns due to which the government started promoting digital payments. The problem caters to the unorganized sector in the form of their reluctance to accept, which not only will help them with unnecessary hurdles like non-payment leakages but will also make them financially independent.

Multiple socio-cultural and economic factors impede the progress of achieving financial inclusion. On the demand side, factors such as limited knowledge and low reading levels contribute to this issue. Financial exclusion may be attributed to many factors on the supply side, including limited investment opportunities due to inadequate bank penetration, banks' reluctance to engage in financial inclusion, and the substantial costs associated with implementing financial inclusion measures.

#### LITERATURE REVIEW

Sarma (2007) initially calculated financial inclusion indices for 45 countries in 2004. Her methodology involved creating an index based on several indicators, including the ratio of bank accounts to population, the density of bank branches relative to population size, and the proportion of savings and credit in the country's GDP.

Karmakar et al. (2011) extended this analysis to focus on rural areas within the top twenty Indian states. Their approach involved assessing financial inclusion using indicators like the 1 number of rural financial outlets, the average number of accounts per outlet, the average deposit and credit amounts per outlet, and the average deposit amount per account.

Levine (1997) conducted an empirical study to test the neo-classical hypothesis, discovering that countries with larger banks and more active stock markets tend to experience faster economic growth over subsequent decades. This finding persisted even after controlling for various other factors influencing economic growth. Financial inclusion has brought numerous benefits to impoverished households, granting them access to essential financial services. Through access to loans, these



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households can now enhance their consumption of fast-moving consumer goods (FMCG) and increase demand for durable goods.

Additionally, they can invest in better education, nutrition, and healthcare, thereby improving their social status and accumulating assets (Collins et al., 2009). Furthermore, insurance products are crucial in helping people experiencing poverty manage risks associated with various life events. Studies also indicate that financial inclusion contributes to women's economic empowerment.

On a macroeconomic scale, deeper financial intermediation has been shown to reduce income inequality and accelerate economic growth (Beck et al., 2007). The significance of financial inclusion in India is underscored by the country's membership in the G20, notably the Global Partnership for Financial Inclusion (GPFI). At the G20 summit held in Seoul, world leaders recognized financial inclusion as a critical pillar of global development.

#### **OBJECTIVES**

- 1. Assessing the Current State of Financial Inclusion: Evaluate the extent of financial inclusion in India, including identifying the demographics and regions that are underserved or excluded from formal financial services.
- 2. Examining FinTech Innovations: Investigate the various FinTech solutions and technologies utilized in India to promote financial inclusion, such as mobile banking, digital payments, blockchain, and peer-to-peer lending.
- 3. Identifying Challenges and Barriers: Identify the challenges and barriers hindering the widespread adoption and effectiveness of FinTech in promoting financial inclusion in India, including issues about infrastructure, digital literacy, cybersecurity, and regulatory compliance.

# **RESEARCH METHODOLOGY**

This study utilizes a comprehensive approach that incorporates both quantitative and qualitative analyses. Firstly, It Assesses The Current State Of Financial Inclusion In India, Emphasizing Persistent Challenges And Disparities. Secondly, it examines the emerging and proliferation of Fintech solutions in India's financial landscape, highlighting their transformative potential in bridging the inclusion gap. The data used for the research is secondary data provided by government reports and magazines. The data is primarily based on the financial inclusion index, which Rbi performs yearly to gauge financial inclusion in the country. The research methodology would be mixed and descriptive.

#### FINDINGS

The research findings indicate that FinTech innovations, including mobile banking, digital payments, peer-to-peer lending, and blockchain technology, have substantially broadened access to financial services, particularly among marginalized and unbanked segments. Capitalizing on the widespread adoption of smartphones and improvements in internet connectivity, FinTech platforms have expanded the accessibility of financial products four and services to previously underserved regions, facilitating convenient and cost-effective transactions. Moreover, the study evaluates the regulatory framework governing FinTech in India, stressing the importance of creating an enabling environment that encourages innovation while ensuring consumer protection and systemic stability. It examines recent policy initiatives four and collaborations between regulatory authorities, financial institutions, and FinTech startups aimed at nurturing a supportive ecosystem for inclusive finance.



#### SUGGESTION

Based on Data And Previous Research, It Can Be Suggested Increasing financial inclusion in India involves a multi-faceted approach that addresses barriers such as lack of access, affordability, and financial literacy.

- **Expansion of Digital Infrastructure**: Mobile Banking Services And Internet Connectivity In Rural India.
- **Regulatory Support and Incentives**: By Simplifying Kyc Norms Giving Boost To Fintech Startups
- Financial Literacy Programs: Community-Based Education Should Be Included in School Curriculum.
- Microfinance and Cooperative Banks: Support for Microfinance Institutions (MFIs) Support for Microfinance Institutions (MFIs)

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