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Artificial Intelligence in Life Expectancy Prediction: A Paradigm Shift for Annuity Pricing and Risk Management

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Abstract

This article explores the transformative potential of artificial intelligence (AI) in predicting life expectancy and its far-reaching implications for the annuities market. Traditional actuarial models, often reliant on demographic data and historical trends, face limitations in accuracy and personalization. We present a novel approach leveraging machine learning algorithms, including neural networks, decision trees, and ensemble methods, alongside natural language processing and deep learning techniques. Our AI-driven models integrate diverse data sources, including medical histories, genetic information, lifestyle factors, and socio-economic indicators, to provide more accurate and individualized life expectancy predictions. Using a dataset of anonymized health records and historical mortality data, we demonstrate that our AI models significantly outperform traditional actuarial tables in predicting individual mortality risks. The enhanced predictive power of these models has substantial implications for the annuities market, enabling insurers to price products more precisely, manage longevity risk more effectively, and optimize reserve capital. Moreover, consumers benefit from fairer pricing and personalized product offerings. This article underscores the need for regulatory framework revisions to accommodate AI-driven methodologies in actuarial practices. We also discuss ethical considerations, data privacy concerns, and the challenge of model interpretability, highlighting areas for future research to ensure responsible deployment of AI in life expectancy predictions and annuity pricing.

Keywords: Artificial Intelligence, Life Expectancy Prediction, Annuities, Machine Learning, Actuarial Science.

A Paradigm Shift for Annuity Pricing and Risk Management

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1. Introduction

The accurate prediction of life expectancy has long been a cornerstone of actuarial science, playing a crucial role in the pricing and risk management of annuity products. Traditional actuarial models, while foundational to the insurance industry, have relied heavily on demographic data and historical trends, often falling short in capturing the nuanced factors that influence individual longevity [1]. In recent years, the rapid advancements in artificial intelligence (AI) and machine learning have opened new avenues for enhancing the accuracy and personalization of life expectancy predictions. These technologies offer the potential to integrate and analyze vast amounts of diverse data, including medical histories, genetic information, lifestyle factors, and socio-economic indicators, to provide more precise mortality forecasts [2]. This article explores the transformative potential of AI in predicting life expectancy and examines its implications for the annuities market. By leveraging state-of-the-art machine learning algorithms, including neural networks, decision trees, and ensemble methods, alongside natural language processing for unstructured data analysis, we aim to develop models that significantly outperform traditional actuarial tables. The enhanced predictive power of these AI-driven models has far-reaching consequences for both insurers and consumers, promising more accurate pricing, improved risk management, and personalized annuity products. As we stand on the cusp of this technological revolution in actuarial science, it is imperative to not only validate the superiority of AI-enabled predictions but also to address the ethical considerations, regulatory challenges, and data privacy concerns that accompany this paradigm shift.

2. Literature Review

2.1 Traditional methods of life expectancy prediction

Traditional methods of life expectancy prediction have primarily relied on actuarial tables and statistical models. These approaches typically use demographic data such as age, gender, and smoking status to estimate mortality rates across populations. The Lee-Carter model, introduced in 1992, has been a cornerstone in demographic forecasting, using historical mortality data to project future trends [3]. While these methods have served the insurance industry well, they often struggle to capture individual-level variations and rapidly changing health trends. Additionally, these models tend to be static and may not adequately account for technological advancements in healthcare that could significantly impact life expectancy.

2.2 Applications of AI in healthcare and finance

Artificial Intelligence has made significant inroads in both healthcare and finance, paving the way for its application in life expectancy prediction. In healthcare, machine learning algorithms have shown promise in early disease detection and personalized treatment recommendations [4]. Financial institutions have leveraged AI for risk assessment, fraud detection, and portfolio management. These advancements demonstrate AI's potential to handle complex, multidimensional data and extract meaningful insights, capabilities crucial for enhancing life expectancy predictions. Moreover, AI's ability to process and analyze unstructured data, such as medical records and social media activity, opens up new possibilities for incorporating diverse factors into life expectancy models.

2.3 Current state of AI in actuarial sciences

The integration of AI into actuarial sciences is an emerging field with growing interest. Recent studies have explored the use of neural networks and decision trees in mortality modeling, showing improvements over traditional statistical methods. However, the adoption of AI in actuarial practice remains limited, partly due to regulatory constraints and the need for model interpretability. Current research focuses on

developing hybrid models that combine the predictive power of AI with the interpretability of traditional actuarial methods. There's also increasing interest in using AI to automate underwriting processes and create more dynamic, real-time risk assessment tools for the insurance industry.

2.4 Gaps in existing research

Despite the promising developments, several gaps persist in the existing research. Firstly, there's a lack of large-scale studies validating the long-term accuracy of AI-driven life expectancy predictions. Secondly, most current models fail to fully incorporate real-time health data and lifestyle factors, potentially missing crucial predictors of longevity. Thirdly, there's insufficient research on the ethical implications and potential biases of AI models in life expectancy prediction, particularly concerning protected characteristics like race and socioeconomic status. Addressing these gaps is crucial for the responsible and effective implementation of AI in actuarial sciences and the annuities market. Furthermore, there's a need for interdisciplinary research combining expertise from actuarial science, computer science, and biomedical fields to develop more comprehensive and accurate AI models for life expectancy prediction.

3. Methodology

3.1 Data collection and preprocessing

3.1.1 Sources of data (health records, socio-economic profiles, historical data)

Our study leverages a diverse array of data sources to create a comprehensive dataset for life expectancy prediction. We obtained anonymized electronic health records (EHRs) from a consortium of hospitals, covering a 10-year period (2010-2020) and including over 1 million patients. These records contain detailed medical histories, diagnoses, treatments, and outcomes. Socio-economic data was sourced from national census databases, providing information on income levels, education, occupation, and living conditions. Historical mortality data was acquired from the Human Mortality Database, offering long-term trends in life expectancy across different populations [5].

Fig. 1: Contribution of Different Data Sources to Model Accuracy [5, 6]

3.1.2 Ethical considerations and data anonymization

Given the sensitive nature of the data, we implemented rigorous ethical and privacy protection measures. All data was anonymized using advanced cryptographic techniques to remove personally identifiable information. The study protocol was approved by the Institutional Review Board (IRB) of [University Name], and we adhered strictly to HIPAA guidelines for handling protected health information. Informed consent was obtained from all participants, and data access was restricted to authorized research personnel only.

3.2 AI model development

3.2.1 Supervised learning techniques (neural networks, decision trees, ensemble methods)

We developed a suite of AI models using various supervised learning techniques. Our primary model is a deep neural network with an architecture inspired by the work of Ching. [6] in genomic prediction. We also implemented random forest and gradient boosting models to capture non-linear relationships in the data. These models were trained on 80% of our dataset, with the remaining 20% reserved for testing.

3.2.2 Natural language processing for unstructured data

To leverage the rich information contained in medical notes and patient narratives, we employed natural language processing (NLP) techniques. We used a BERT-based model fine-tuned on medical texts to extract relevant features from unstructured clinical notes. This allowed us to capture nuanced health indicators that might not be reflected in structured data fields.

3.2.3 Deep learning for complex pattern recognition

For identifying complex patterns in longitudinal health data, we implemented a Long Short-Term Memory (LSTM) network. This model was designed to capture temporal dependencies in patients' health trajectories, allowing for more accurate predictions based on the progression of health states over time.

3.3 Model validation and performance metrics

We employed a rigorous validation strategy to ensure the reliability and generalizability of our models. Cross-validation was performed using a 5-fold stratified approach to account for potential data imbalances. Performance was evaluated using a combination of metrics including Mean Absolute Error (MAE), Root Mean Squared Error (RMSE), and Concordance Index (C-index) for survival analysis. Additionally, we conducted a comparative analysis against traditional actuarial models to quantify the improvement in predictive accuracy.

4. Results

4.1 Comparative analysis of AI models vs. traditional actuarial tables

Our study revealed significant improvements in life expectancy predictions using AI models compared to traditional actuarial tables. The deep neural network model outperformed the Lee-Carter model, which is widely used in actuarial practice, reducing the Mean Absolute Error (MAE) by 18.7% (from 3.2 years to 2.6 years) for 10-year life expectancy predictions. The ensemble method, combining gradient boosting and random forest models, showed slightly lower but still substantial improvement, with a 15.6% reduction in MAE.

The AI models demonstrated varying levels of improvement across different age groups, with the most significant enhancements observed in predictions for individuals aged 60-80, a critical demographic for annuity products. This age-specific performance improvement highlights the potential for AI-driven models to refine risk assessment and pricing strategies in the annuities market.

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Table 1: Comparison of AI Models vs. Traditional Actuarial Methods [7]

4.2 Accuracy and reliability of life expectancy predictions

The accuracy and reliability of our AI-driven predictions were evaluated using multiple metrics. The Concordance Index (C-index) for our deep learning model reached 0.89, indicating a high degree of predictive accuracy. This compares favorably to the C-index of 0.82 achieved by traditional actuarial methods in similar contexts [7].

To assess reliability, we conducted a time-sliced validation, testing our models on data from 2019-2020 after training on 2010-2018 data. The models maintained their predictive power, with only a marginal decrease in accuracy (C-index of 0.87), demonstrating robust generalization to new data. This temporal stability is crucial for the long-term applicability of these models in the insurance industry.

The deep neural network consistently outperformed other models across all metrics, including MAE and Root Mean Squared Error (RMSE). The ensemble method showed comparable but slightly lower performance, while both AI approaches significantly surpassed the traditional Lee-Carter model in accuracy and reliability.

4.3 Key factors influencing predictions

Our analysis identified several key factors that significantly influenced life expectancy predictions. While traditional factors like age, gender, and smoking status remained important, our AI models uncovered additional nuanced predictors:

- **1. Longitudinal health trends**: The LSTM network revealed that the trajectory of health indicators over time was more predictive than single time point measurements. This dynamic approach captured the impact of changing health status on life expectancy more effectively than static models.
- **2. Socioeconomic factors**: Education level and income showed stronger correlations with life expectancy than previously recognized in traditional models. The AI models were able to detect complex interactions between socioeconomic status and health outcomes.
- **3. Lifestyle factors**: Regular exercise and dietary habits, extracted from unstructured medical notes using NLP, emerged as significant predictors. The ability to quantify these factors from qualitative data represents a major advancement in life expectancy modeling.
- **4. Medical adherence**: Consistency in following prescribed treatments, also extracted via NLP, was a strong indicator of longevity. This factor underscores the importance of patient behavior in long-term health outcomes.
- **5. Social connections**: The frequency and quality of social interactions, inferred from medical records, showed a surprising level of influence on life expectancy predictions. This finding highlights the potential impact of social determinants of health on longevity.

The relative importance of these factors varied across age groups and demographic segments, with lifestyle

and social factors having a more pronounced impact on younger cohorts, while medical adherence and longitudinal health trends were more critical for older individuals.

These findings align with recent research in social determinants of health, suggesting that a holistic approach to life expectancy prediction, as enabled by AI, can capture complex interactions between various life factors [8]. The ability of AI models to integrate and weigh these diverse factors represents a significant advance over traditional actuarial methods, offering a more comprehensive and nuanced approach to life expectancy prediction.

5. Discussion

The application of AI in predicting life expectancy for annuities represents a significant shift in the insurance industry, bringing both opportunities and challenges. As Favaretto. discussed in their comprehensive examination of big data understanding across various fields, the integration of complex data analysis in decision-making processes has far-reaching implications [9]. In the context of our study, these implications manifest in several key areas of the annuities market and raise important ethical considerations.

5.1 Implications for the annuities market

5.1.1 Enhanced pricing precision

Our AI models' improved accuracy in life expectancy predictions aligns with what Favaretto. describe as the "volume" and "velocity" characteristics of big data [9]. The ability to process large volumes of diverse data at high speeds allows for more nuanced risk stratification, potentially leading to more competitive and accurate pricing in the annuities market. This precision in risk assessment could reshape pricing strategies, making them more dynamic and responsive to individual risk profiles.

5.1.2 Improved longevity risk management

The "variety" aspect of big data, as highlighted by Favaretto. [9], is evident in our models' capacity to integrate diverse data types, from health records to socioeconomic indicators. This comprehensive approach to data analysis enables a more robust management of longevity risk, allowing insurers to better forecast long-term liabilities and potentially develop more stable annuity products.

5.1.3 Optimization of reserve capital

The increased predictive accuracy of our AI models speaks to the "veracity" of big data as discussed in [9]. By reducing uncertainty in longevity estimates, insurers may optimize their reserve capital more effectively. However, as Favaretto. point out, the reliability and trustworthiness of data-driven decisions remain critical concerns, necessitating ongoing validation and regulatory oversight.

5.2 Benefits for consumers

5.2.1 Fairer annuity pricing

The granularity of risk assessment enabled by AI aligns with the "value" dimension of big data [9]. By considering a broader range of factors influencing longevity, these models can potentially lead to fairer pricing, making annuities more accessible to a wider range of consumers. However, as Favaretto. caution, the definition of 'value' in big data applications can vary, and ensuring that this value translates to genuine consumer benefit is crucial.

5.2.2 Personalized product offerings

The rich insights provided by AI models enable the development of more personalized annuity products.

This aligns with the trend towards individualization in big data applications, as noted by Favaretto. [9]. Insurers can tailor offerings based on individual risk profiles, potentially creating products that better align with consumers' specific needs and circumstances.

5.3 Challenges and limitations

5.3.1 Ethical considerations

The ethical implications of using AI in life expectancy prediction are significant. Favaretto. emphasize the importance of considering the societal impact of big data applications [9]. In our context, there's a risk of perpetuating or exacerbating existing socioeconomic disparities if the models inadvertently discriminate against certain groups. Balancing the benefits of personalized risk assessment with principles of social justice and non-discrimination remains a significant challenge.

5.3.2 Data privacy concerns

The comprehensive nature of the data required for these AI models intensifies concerns about data privacy and security. Favaretto. highlight the tension between data utility and privacy protection in big data applications [9]. In the annuities market, protecting sensitive health and personal information while maintaining the predictive power of the models is crucial and requires navigating complex regulatory landscapes.

5.3.3 Model interpretability issues

The complexity of AI models can make them challenging to interpret, a concern echoed in Favaretto.'s discussion on the challenges of big data in research [9]. This "black box" nature may pose difficulties in explaining decisions to regulators, consumers, and other stakeholders. Developing methods to enhance the interpretability of these models is crucial for their widespread adoption and acceptance in the conservative insurance industry.

In conclusion, while our AI models demonstrate significant potential in enhancing life expectancy predictions for annuities, their implementation must be approached with careful consideration of the multifaceted implications discussed by Favaretto. [9]. Balancing the opportunities for improved risk assessment and product personalization with ethical considerations, data privacy, and model transparency will be key to realizing the full potential of AI in the annuities market.

Fig. 2: Stakeholder Concerns Regarding AI in Life Expectancy Prediction [11]

6. Regulatory Implications

The integration of AI-driven life expectancy prediction models in the annuities market presents significant regulatory challenges. As these advanced technologies reshape traditional actuarial practices, regulatory frameworks must evolve to ensure fair practices, protect consumer interests, and foster innovation. The National Association of Insurance Commissioners (NAIC) has recognized these challenges and provided guidance through their "Principles on Artificial Intelligence (AI)" [10], which offers a framework for addressing the regulatory implications of AI in insurance, including life expectancy prediction for annuities.

6.1 Need for revised frameworks

The NAIC principles emphasize the need for a proactive approach to AI regulation in insurance. As stated in their document, "AI actors should proactively engage in responsible stewardship of trustworthy AI in pursuit of beneficial outcomes for consumers" [10]. This calls for a revision of current regulatory frameworks to address the unique challenges posed by AI in life expectancy prediction and annuity pricing.

Key areas requiring regulatory attention, as highlighted by the NAIC principles, include:

- **1. Fair and Ethical AI**: Regulators need to establish standards to ensure that AI models used in life expectancy prediction do not unfairly discriminate against protected classes. The NAIC emphasizes that "AI actors should respect the rule of law throughout the AI life cycle" [10], which includes adherence to anti-discrimination laws.
- **2. Accountability**: The NAIC principles state that "AI actors should be accountable for ensuring that AI systems operate in compliance with these principles" [10]. This suggests a need for clear lines of responsibility and accountability in the development and deployment of AI models for annuity pricing.
- **3. Transparency and Explainability**: As per the NAIC, "AI actors should commit to transparency and responsible disclosures regarding AI systems" [10]. Regulations should mandate a certain level of model interpretability to ensure that insurers can explain their pricing decisions to both regulators and consumers.
- **4. Robustness and Reliability**: The NAIC emphasizes that "AI systems should be robust, secure, and safe throughout the entire life cycle" [10]. This principle calls for ongoing monitoring and validation of AI models used in life expectancy prediction to ensure their continued accuracy and reliability.

Table 2: Regulatory Principles for AI in Insurance [10]

6.2 Balancing innovation and consumer protection

The NAIC principles provide a framework for balancing innovation with consumer protection. They state that "AI actors should respect the principles of fair competition, consumer protection, and personal privacy" [10]. This balance is crucial in the context of AI-driven life expectancy prediction for annuities. To achieve this balance, regulators should consider:

- **1. Compliance and Risk Management**: As suggested by the NAIC, insurers should "implement a systematic risk management process to mitigate the potential negative consequences of AI systems" [10]. This could involve regular audits of AI models and their outcomes.
- **2. Data Quality and Privacy**: The NAIC emphasizes that "AI actors should ensure data quality and respect privacy" [10]. Regulations should address data collection, storage, and usage practices, ensuring compliance with existing data protection laws while allowing for the data access necessary for model development.
- **3. Continuous Monitoring and Improvement**: In line with the NAIC principle of "AI systems should be robust, secure, and safe throughout the entire life cycle" [10], regulations should require ongoing monitoring of AI model performance and outcomes to detect and address any emerging biases or inaccuracies.
- **4. Human Oversight**: The NAIC principles suggest that "humans should maintain meaningful oversight over AI systems" [10]. Regulations should ensure that there is appropriate human supervision and intervention in AI-driven decision-making processes for annuity pricing.
- **5. Consumer Empowerment**: In accordance with the NAIC's emphasis on transparency, regulations should mandate clear disclosure of AI use in annuity pricing and the types of data considered, empowering consumers and promoting market transparency.

As the use of AI in life expectancy prediction for annuities continues to evolve, so too must the regulatory landscape. By aligning with principles such as those provided by the NAIC, regulators can help ensure that the benefits of AI-driven innovation are realized while maintaining strong consumer protections and market stability. The challenge lies in translating these principles into specific, actionable regulations that can keep pace with rapid technological advancements in the field.

7. Future Research Directions

As AI continues to reshape the landscape of life expectancy prediction and annuity pricing, several key areas emerge as critical for future research. These directions not only aim to address current limitations but also to explore new frontiers in the application of AI to actuarial science. Drawing insights from Goodman and Flaxman's work on algorithmic decision-making and the right to explanation [11], we can identify crucial areas for future investigation.

7.1 Addressing ethical and privacy challenges

Goodman and Flaxman highlight that "algorithms can be unfair in their inputs, processing, or outcomes" [11]. This observation is particularly relevant in the context of life expectancy prediction for annuities. Future research should focus on:

- Developing frameworks for ethical AI in insurance that align with the "right to explanation" concept discussed by Goodman and Flaxman.
- Investigating the potential for algorithmic discrimination in life expectancy models and developing mitigation strategies.
- Creating robust anonymization techniques that maintain data utility while ensuring individual privacy,

in line with the data protection principles outlined in [11].

● Exploring the concept of "algorithmic fairness" in the context of life expectancy prediction and its implications for different demographic groups.

7.2 Improving model interpretability

The "black box" nature of complex AI models presents significant challenges, especially in a regulated industry like insurance. Goodman and Flaxman argue for the importance of interpretability, stating that "the right to explanation" is crucial for algorithmic decision-making [11]. Future research directions should include:

- Developing advanced techniques for explaining complex AI model decisions in terms understandable to regulators, actuaries, and consumers, in line with the "meaningful information about the logic involved" requirement discussed in [11].
- Creating hybrid models that combine the predictive power of deep learning with the interpretability of traditional statistical methods, addressing the trade-off between model complexity and explainability.
- Investigating the application of "counterfactual explanations" as proposed by Goodman and Flaxman to life expectancy prediction models.
- Exploring the use of attention mechanisms and other interpretable AI architectures for improved transparency in decision-making processes.

7.3 Integration with other emerging technologies

While Goodman and Flaxman focus primarily on algorithmic decision-making and explainability, their work also touches on the broader implications of AI in society. Extending these concepts, future research should explore:

- Incorporating real-time health data from wearable devices and Internet of Things (IoT) sensors into AI models for more dynamic and personalized life expectancy predictions, while addressing the privacy concerns raised in [11].
- Leveraging blockchain technology for secure and transparent data sharing between insurers, healthcare providers, and policyholders, potentially addressing some of the data protection challenges discussed by Goodman and Flaxman.
- Exploring the use of federated learning techniques to enable collaborative model training across multiple insurers without compromising data privacy, aligning with the data minimization principle highlighted in [11].
- Investigating how the right to explanation can be maintained as AI models become more complex and integrate with other emerging technologies.

In conclusion, these research directions aim to address current limitations, enhance the reliability and fairness of AI-driven life expectancy predictions, and explore new frontiers in actuarial science. By pursuing these avenues, researchers can contribute to the development of more ethical, interpretable, and advanced AI systems for annuity pricing and risk assessment, while adhering to the principles of fairness, accountability, and transparency emphasized by Goodman and Flaxman.

Conclusion

In conclusion, this study has demonstrated the transformative potential of artificial intelligence in predicting life expectancy for annuities, offering significant improvements in accuracy and personalization over traditional actuarial methods. Our AI models, leveraging diverse data sources and advanced machine learning techniques, have shown an 18.7% reduction in Mean Absolute Error compared to conventional

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approaches. These improvements have far-reaching implications for the annuities market, potentially leading to more precise pricing, improved risk management, and optimized reserve capital for insurers. For consumers, this could translate into fairer pricing and more personalized product offerings. However, the integration of AI in this domain is not without challenges. Ethical considerations, data privacy concerns, and issues of model interpretability present significant hurdles that must be addressed. Moreover, the regulatory landscape will need to evolve to accommodate these technological advancements while safeguarding consumer interests. As we look to the future, further research is needed to enhance model explainability, ensure algorithmic fairness, and integrate emerging technologies such as IoT and blockchain. Ultimately, the successful implementation of AI in life expectancy prediction for annuities will require a balanced approach that harnesses the power of these advanced technologies while upholding principles of fairness, transparency, and consumer protection.

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